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*The major goal and benefit of being a DREI is national recognition as a national speaker.*

**Connie Miller**  
**Education and Licensing Program Director**  
**Oklahoma Real Estate Commission**

*I have been recently researching, for ARELLO, each state's requirements for instructor certification, and am impressed how similar each state's laws are. As the only regulator (now past) in the country who holds a DREI, I am also aware of the rigors of achieving that designation. The DREI standards are similar to many of the requirements of a state's laws, but in addition include a personal teaching audition. Passing laws that would include the DREI as a means of achieving state instructor certification would be a very sound and reasonable idea for a state to consider.*

**Karen Post**  
**Education & Licensing Coordinator (Retired)**  
**Utah Division of Real Estate**

**Real Estate Educators Association**  
**7739 East Broadway, #337**  
**Tucson, AZ 85710**  
**Phone: 520-609-2380**  
**Website: [www.REEA.org](http://www.REEA.org)**  
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**The DREI Council**



**DREI**

**Distinguished Real Estate Instructor**





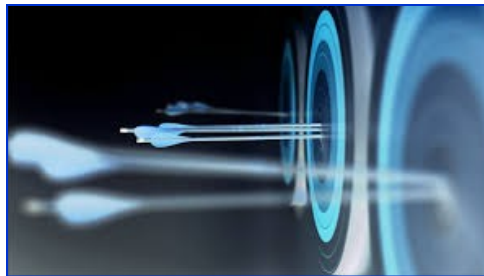
## Creating Excellence in Instruction



This designation was designed by the Real Estate Educators Association to recognize excellence among real estate instructors. It is awarded only to those REEA members who demonstrate outstanding real estate knowledge, experience, and classroom performance. The DREI program is administered by the DREI Leadership Council which is chosen by the DREI membership.

## Requirements for Earning the DREI Designation

1. Complete the DREI Designation Application.
2. Pay the Program Fee.
3. Complete the Coaching & Mentoring Program.
2. Pass a written examination.
3. Submit and pass the Class Presentation Video.



## GAPE: Generally Accepted Principles of Education

*Generally Accepted Principles of Education (GAPE)* are the criteria used to evaluate candidates' teaching skill.

The 5 GAPE categories are:

- Knowledge
- Andragogy
- Speech
- Teaching Aids
- Learning Environment

Visit [www.REEA.org](http://www.REEA.org)  
for more information about  
DREI requirements and GAPE.

## Annual DREI Summit

In January every year, DREIs get together to share and learn from each other.

Summit Locations:

2017: Nashville, TN

2018: Tampa, FL

2019: Salt Lake City, UT



## Comments from 2016 Summit Attendees:

*I am always re-energized and motivated to "up my game" after attending a DREI Summit...I greatly value the insight I gain every time I am with fellow DREIs. The caring and sharing nature of this elite group is humbling and nurturing. If you have missed our recent Summits, commit to attending in the future.*

*Your DREI family misses you!*

**Deborah Carpenter, DREI**

*Wow! The Summit just keeps getting better and better...You have to attend our next Summit. You will not be bored.*

**"Dr. Sam" Henderson, DREI**

*What a GREAT learning experience this summit was.*

**Tim Terry, DREI**